



**Tri-Pack Films Limited**

Riding the  
**Waves of time**

Quarterly Report March 2013



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# Company Information

## Board of Directors

Syed Babar Ali (Chairman)  
Shahid Hussain (Chief Executive)  
Kimihide Ando  
Syed Hyder Ali  
Tetsuo Obana  
Khalid Yacob  
Asif Qadir

## Audit Committee

Asif Qadir (Chairman)  
Kimihide Ando  
Tetsuo Obana  
Khalid Yacob

## Executive Committee

Kimihide Ando (Chairman)  
Shahid Hussain  
Syed Hyder Ali  
Khalid Yacob

## Human Resource and Remuneration Committee

Mr. Asif Qadir (Chairman)  
Mr. Khalid Yacob  
Mr. Shahid Hussain

## Company Secretary

Adi J. Cawasji

## Chief Financial Officer

Amjad Ali

## Auditors and Tax Advisor

A. F. Ferguson & Co.  
Chartered Accountants

## Legal Advisor

Sattar & Sattar  
Khan & Paracha

## Website

[www.tripack.com.pk](http://www.tripack.com.pk)

## Registered Office

4th Floor, The Forum,  
Suite No. 416-422,  
G-20, Block No. 9, Clifton,  
Khayaban-e-Jami,  
Karachi - 75600, Pakistan.  
Tel: (021) 35874047-49  
(021) 35831618  
Fax: (021) 35860251

## Bankers

Allied Bank Limited  
Askari Bank Limited  
Bank Alfalah Limited  
Bank Al-Habib Limited  
Bank Islami Pakistan Limited  
Barclays Bank PLC, Pakistan  
Citibank N.A.  
Deutsche Bank A.G.  
Faysal Bank Limited  
Habib Bank Limited  
HSBC Bank Middle East Limited  
MCB Bank Limited  
Meezan Bank Limited  
NIB Bank Limited  
Standard Chartered Bank Ltd.  
The Bank of Khyber  
The Bank of Tokyo-Mitsubishi  
UFJ, Ltd.

## Head Office & Works

Plot No. G-1 to G-4,  
North Western Industrial Zone,  
Port Qasim Authority, Karachi.  
Tel : (021) 34720247-48  
Fax : (021) 34720245

## Works & Sales Office

### Hattar

Plot No. 78/1, Phase IV,  
Hattar Industrial Estate,  
Hattar, Khyber Pakhtunkhwa,  
(Formerly N.W.F.P.).  
Tel: (0995) 617406-7  
Fax: (0995) 617054

## Regional Sales Offices

### Karachi

House No. 18-B,  
Sir Abdullah Haroon Road,  
Adjacent Marriott Hotel,  
Karachi.  
Tel: (021) 35224336-37  
Fax: (021) 35224338

### Lahore

Plot No. 5 FC. C,  
Maratib Ali Road,  
Gulberg II, Lahore.  
Tel: (042) 35716068-70  
Fax: (042) 35716071

# Directors' Report to the Shareholders

The Directors of Tri-Pack Films Limited take pleasure in presenting to its shareholders the quarterly report together with the un-audited financial statements of the Company for the first quarter ended March 31, 2013.

## FINANCIAL PERFORMANCE

In spite of tough business environment prevailing in the country, the management of the Company has successfully maintained the Company's sales growth. However, margins declined mainly due to increase in the fuel and raw material prices which could not be fully passed on to the customers due to general slowdown in the economy and stiff competition in the local packaging films, especially BOPET films, which is available at a very low price in the market. During the period under review, the Company also faced low capacity utilization and higher wastages due to technical and quality issues at both the BOPP and CPP plants located at Port Qasim. Additionally, depreciation and financial charges relevant to Line 4 at Port Qasim had to be absorbed. These factors reduced the net profit to Rs 113 million during the first quarter of 2013 as compared to Rs 170 million during the same period last year.

Comparison of the financial results with the corresponding period of last year is as under:

	Quarter ended March 31, 2013	Quarter ended March 31, 2012
Sales Volume - (M. Tonnes)	9,988	9,782
Sales Value - (Million Rs)	2,524	2,447
Gross profit - (Million Rs)	348	397
Net profit - (Million Rs)	113	170
EPS - (Rs per share)	3.76	5.68

During the period under review, the Company sold 946 MT in the global market as compared to 48 MT in the first quarter of last year.

## STATUS OF NEW CPP PLANT

Civil work construction of New CPP Line with an annual production capacity of 9,000 MT has started. The equipment was ordered on time and is in the manufacturing process. Insha Allah, commercial production of the new CPP Plant will commence in the last quarter of 2013.

## FUTURE OUTLOOK

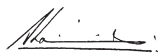
The management has taken measures to increase the operational performance and is hopeful to overcome the technical and quality issues. The matter of predatory pricing being practiced by Pioneer Industry Status Units in the domestic market has been taken up with the Ministry of Industries and the Competition Commission of Pakistan.

Despite challenges being faced, the management aims to run the business on its journey to profitable growth, which will resultantly improve shareholders' value in the future.

## ACKNOWLEDGEMENT

The Directors wish to express their gratitude to the Company's customers, bankers, employees and other stakeholders for the cooperation and encouragement extended by them. The cooperation is providing confidence in the Company's growth initiatives.

For and on behalf of the Board



Shahid Hussain  
Chief Executive

Karachi – April 22, 2013

# Condensed Interim Balance Sheet

As at March 31, 2013 (Un-audited - note 2.1)

	Note	March 31, 2013	December 31, 2012
(Rupees in thousand)			
<b>SHARE CAPITAL AND RESERVES</b>			
Authorised capital		1,000,000	1,000,000
Issued, subscribed and paid-up capital		300,000	300,000
Reserves		2,020,670	1,907,785
		2,320,670	2,207,785
<b>NON-CURRENT LIABILITIES</b>			
Long-term finances	3	4,039,424	4,101,924
<b>DEFERRED LIABILITIES</b>			
Deferred taxation		284,324	239,407
Accumulated compensated absences		34,492	29,736
<b>CURRENT LIABILITIES AND PROVISIONS</b>			
Current portion of long-term finances	3	125,000	125,000
Short-term borrowings	5	2,699,800	2,565,817
Trade and other payables	4	1,301,234	1,967,423
Accrued mark-up		168,521	163,149
		4,294,555	4,821,389
<b>CONTINGENCIES AND COMMITMENTS</b>			
	6	10,973,465	11,400,241

	Note	March 31, 2013	December 31, 2012
		(Rupees in thousand)	
PROPERTY, PLANT AND EQUIPMENT	7	6,688,013	6,467,014
INTANGIBLES		5,747	8,270
LONG-TERM DEPOSITS		2,528	2,303
<b>CURRENT ASSETS</b>			
Stores and spares		397,827	396,582
Stock-in-trade		1,625,401	2,344,940
Trade debts	8	1,340,589	1,204,616
Advances, prepayments and other receivables		189,548	213,819
Taxation		160,530	143,825
Cash and bank balances		563,282	618,872
		<u>4,277,177</u>	<u>4,922,654</u>
		<u>10,973,465</u>	<u>11,400,241</u>

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

  
Shahid Hussain  
Chief Executive

  
Kimihide Ando  
Director

# Condensed Interim Profit & Loss Account

For the first quarter ended March 31, 2013 (Un-audited - note 2.1)

	Note	Quarter ended March 31, 2013	Quarter ended March 31, 2012
(Rupees in thousand)			
Sales		2,928,103	2,985,905
Less: sales tax and special excise duty		403,876	538,442
Net sales		2,524,227	2,447,463
Cost of sales	9	2,176,073	2,050,157
Gross profit		348,154	397,306
Distribution cost		58,269	55,630
Administrative expenses		51,942	45,779
		110,211	101,409
Operating profit		237,943	295,897
Other income		7,817	11,118
		245,760	307,015
Finance cost		61,518	23,790
Other expenses		12,992	22,951
		74,510	46,741
Profit before taxation		171,250	260,274
Taxation			
-Current		13,448	96,750
-Deferred		44,917	(6,911)
		58,365	89,839
Profit after taxation		112,885	170,435
Other Comprehensive Income for the period			
Gain arising during the period on cash flow hedge		-	54,800
Add: income tax relating to hedging reserves		-	(18,470)
		-	36,330
Total comprehensive income for the year		112,885	206,765
Earnings per share - basic and diluted (Rupees)	10	3.76	5.68

Note: The appropriations of profit are set out in the condensed interim statement of changes in equity. The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

  
Shahid Hussain  
Chief Executive

  
Kimihide Ando  
Director



# Condensed Interim Statement of Changes In Equity

For the first quarter ended March 31, 2013 (Un-audited - note 2.1)

	Share capital	General reserve	Hedging reserve	Unappropriated profit	Total
	(Rupees in thousand)				
Balance at January 1, 2012	300,000	1,189,000	(52,533)	784,730	2,221,197
Transfer to general reserve	-	182,000	-	(182,000)	-
Dividend relating to the year ended December 31, 2011 @ 200%	-	-	-	(600,000)	(600,000)
Net profit for the first quarter ended March 31, 2012	-	-	36,330	170,435	206,765
Balance at March 31, 2012	<u>300,000</u>	<u>1,371,000</u>	<u>(16,203)</u>	<u>173,165</u>	<u>1,827,962</u>
Balance at January 1, 2013	300,000	1,371,000	-	536,785	2,207,785
Net profit for the first quarter ended March 31, 2013	-	-	-	112,885	112,885
Balance at March 31, 2013	<u>300,000</u>	<u>1,371,000</u>	<u>-</u>	<u>649,670</u>	<u>2,320,670</u>

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

  
Shahid Hussain  
Chief Executive

  
Kimihide Ando  
Director

# Condensed Interim Cash Flow Statement

For the first quarter ended March 31, 2013 (Un-audited - note 2.1)

	Note	Quarter ended March 31, 2013	Quarter ended March 31, 2012
(Rupees in thousand)			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash generated from operations	12	294,674	(200,248)
Payment of accumulated compensated absences		(3,244)	(2,565)
Long-term deposits		(225)	2
Retirement benefits paid		(7,225)	(6,546)
Income taxes paid		(30,153)	(97,420)
Net cash inflow/(outflow) from operating activities		253,827	(306,777)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Fixed capital expenditure/intangibles		(324,779)	(567,492)
Profit on bank balances received		25	71
Redemption of held-for-trading financial assets		-	45,444
Net cash outflow from investing activities		(324,754)	(521,977)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Finance costs paid		(56,146)	(28,109)
Long-term loan acquired		-	1,000,000
Long-term finance paid		(62,500)	(62,500)
Short-term loan acquired		-	516,783
Dividend paid		-	(19)
Net cash (outflow)/inflow from financing activities		(118,646)	1,426,155
Net (decrease)/increase in cash and cash equivalents		(189,573)	597,401
Cash and cash equivalents at the beginning of the period		(1,946,945)	(753,324)
Cash and cash equivalents at the end of the period	13	(2,136,518)	(155,923)

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

  
Shahid Hussain  
Chief Executive

  
Kimihide Ando  
Director

# Notes to and Forming Part of the Financial Statements

For the first quarter ended March 31, 2013 (Un-audited - note 2.1)

## 1. INTRODUCTION

Tri-Pack Films Limited (the Company) was incorporated in Pakistan as a public company on April 29, 1993 under the Companies Ordinance, 1984 (the Ordinance) and is listed on all the stock exchanges in Pakistan. It is principally engaged in the manufacture and sale of Biaxially Oriented Polypropylene (BOPP) film and Cast Polypropylene (CPP) film. The registered office of the Company is situated at 4th floor, the Forum, Suite No. 416 to 422, G-20, Block-9, Khayaban-e-Jami, Clifton, Karachi.

## 2. BASIS OF PRESENTATION

2.1 These condensed interim financial statements of the Company for the three months period ended on March 31, 2013 have been prepared in accordance with the requirements of the International Accounting Standard No. 34 'Interim Financial Reporting' and are being submitted to the shareholders as required under section 245 of the Ordinance and the listing regulations of the Karachi, Lahore and Islamabad Stock Exchanges.

The condensed interim financial statements comprise of the condensed interim balance sheet as at March 31, 2013 and the condensed interim profit and loss account, condensed interim statement of changes in equity and the condensed interim cash flow statement for the quarter ended March 31, 2013.

The comparative balance sheet presented in these condensed interim financial statements as at December 31, 2012 has been extracted from the audited financial statements of the Company for the year ended December 31, 2012 whereas the comparative condensed interim profit and loss account, condensed interim statement of changes in equity and condensed interim cash flow statement are for the quarter ended March 31, 2012.

2.2 The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended December 31, 2012.

## 3. LONG-TERM FINANCES

	March 31, 2013	December 31, 2012
	(Rupees in thousand)	
<b>Secured</b>		
Finance 1 - note 3.1	187,500	250,000
Finance 2 - note 3.2	1,976,924	1,976,924
Finance 2 - note 3.3	1,000,000	1,000,000
Finance 2 - note 3.4	1,000,000	1,000,000
	4,164,424	4,226,924
Less: Amounts payable within twelve months shown under current liabilities	(125,000)	(125,000)
	4,039,424	4,101,924

# Notes to and Forming Part of the Financial Statements

For the first quarter ended March 31, 2013 (Un-audited - note 2.1)

- 3.1 The Company had obtained a long-term finance facility of Rs 500 million (December 31, 2011: Rs 500 million) from a commercial bank under mark-up arrangements. Mark-up is payable on semi-annual basis at the rate of six months KIBOR plus 0.50% per annum. The effective rate of mark-up during the three months was 10.56% (December 31, 2012: 12.45%) per annum. The principal amount will be repayable in 8 equal installments commencing after six months with a grace period of two years from the date of first draw down. The facility is secured by first pari passu hypothecation/mortgage charges on all the Company's present and future fixed assets including but not limited to land, building, plant and machinery, equipment, furniture and fixtures, etc.
- 3.2 The Company had signed an agreement for a long-term finance facility of Rs 2,000 million (December 31, 2012: Rs 2,000 million) from a commercial bank under mark-up arrangements, including an amount of Rs 1,500 million as Long-term Financing Facility (LTFF) provided by State Bank of Pakistan. Mark-up is payable in arrears on a semi-annual basis at the rate of six months Karachi Inter Bank Offer Rate (KIBOR) plus 0.75 percent per annum. The effective rate of mark-up during the three months was 9.79% (December 31, 2012: 11.12%) per annum. The principal amount will be repayable in 10 equal semi-annual installments commencing after six months with a grace period of two years from the date of first draw down. This facility is secured by first pari passu hypothecation / mortgage charge on all of the Company's present and future fixed assets including but not limited to land, buildings, plant and machinery, equipment, furniture and fixtures etc.
- 3.3 The Company had obtained a long-term finance facility of Rs 1,000 million (December 31, 2012: Rs 1,000 million ) from a commercial bank under mark-up arrangements. Mark-up is payable in arrears on a semi-annual basis at the rate of six months Karachi Inter Bank Offer Rate (KIBOR) plus 0.75 percent per annum. The effective rate of mark-up during the three months was 10.33% (December 31, 2012: 12.20%) per annum. The principal amount will be repayable in 8 equal installments commencing after six months with a grace period of two years from the date of first draw down. The facility is secured by first pari passu hypothecation/mortgage charges on all of the Company's present and future fixed assets including but not limited to land, building, plant and machinery, equipment, furniture and fixtures, etc.
- 3.4 The Company had signed an agreement for a long-term finance facility of Rs 1,000 million (December 31, 2012: Rs 1,000 million) from an Islamic bank under musharika agreement. Profit is payable in arrears on a semi-annual basis at the rate of six months Karachi Inter Bank Offer Rate (KIBOR) plus 0.75 percent per annum. The effective rate of mark-up during the three months was 10.19% (December 31, 2012: 12.07%) per annum. The facility redemption amount will be repayable in 10 equal semi-annual installments commencing after six months with a grace period of two years from the date of first draw down. This facility is secured by first pari passu hypothecation / mortgage charge on all of the Company's present and future fixed assets including but not limited to land, buildings, plant and machinery, equipment, furniture and fixtures etc.

#### 4. TRADE AND OTHER PAYABLES

These include Rs. 20.515 million (December 31, 2012: Rs 17.473 million) payable to related parties.

March 31, 2013	December 31, 2012
(Rupees in thousand)	

#### 5. SHORT-TERM BORROWINGS

##### Secured

Short-term loan – note 5.1	1,999,800	1,400,000
Short-term running finance – note 5.2	700,000	1,165,817
	<u>2,699,800</u>	<u>2,565,817</u>

5.1 Short-term loans under have been arranged from various commercial banks as a sub-limit of running finance facility. These loans are secured by joint hypothecation by way of first floating charge over current assets including but not limited to stores and spares, stock-in-trade and trade debts. Rate of mark-up applicable to the facility ranges between 9.12% to 9.85% (December 31, 2012: 9.49% to 12.54%) per annum.

5.2 Short-term running finances have been obtained under mark-up arrangements with banks payable on various maturity dates upto January 31, 2014. These facilities are secured by joint hypothecation by way of first floating charge over current assets including but not limited to stores and spares, stock in trade and trade debts. Rate of mark-up applicable to these facilities ranges between 9.52% to 10.75% (December 31, 2012: 10.19% to 13.14%) per annum.

5.3 Total facilities available under mark-up arrangements aggregated Rs. 5,350 million (December 31, 2012: Rs 5,350 million) out of which the amount unavailed at the year end was Rs 2,650 million (December 31, 2012: Rs 2,784 million).

March 31, 2013	December 31, 2012
(Rupees in thousand)	

#### 6. CONTINGENCIES AND COMMITMENTS

##### Contingencies

Guarantees issued by banks on behalf of the Company	<u>134,334</u>	<u>134,334</u>
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##### Commitments

Letter of credit for purchase of raw material and spares	749,589	294,393
Letter of credit for purchase of items of plant and machinery	746,921	753,606
Contract for civil work	<u>71,283</u>	<u>239,287</u>

# Notes to and Forming Part of the Financial Statements

For the first quarter ended March 31, 2013 (Un-audited - note 2.1)

- 6.1 The facilities for opening of letter of credits and for guarantees as at March 31, 2013 amount to Rs. 7,600 million (December 31, 2012: Rs. 7,600 million) and Rs 210 million (December 31, 2012: Rs. 210 million), of which the amount remaining unutilised was of Rs. 5,015 million (December 31, 2012: Rs. 4,822 million) and Rs. 75.666 million (December 31, 2012: Rs. 75.666 million) respectively.

## 7. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets – note 7.1  
Capital work-in-progress

March 31, 2013	December 31, 2012
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(Rupees in thousand)

6,651,171	1,572,261
36,842	4,894,753
<u>6,688,013</u>	<u>6,467,014</u>

### 7.1 Operating fixed assets

Additions

Quarter ended March 31, 2013	Quarter ended March 31, 2012
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(Rupees in thousand)

5,124,472	22,395
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Disposal [having a net book value of Rs. 170  
(2012: Rs Nil million)]

520	-
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## 8. TRADE DEBTS

Considered good

These include Rs. 90.585 million (December 31, 2012: Rs 187.774 million) receivable from related parties.

Quarter ended March 31, 2013	Quarter ended March 31, 2012
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(Rupees in thousand)

## 9. COST OF SALES

Opening stock of finished goods  
Cost of goods manufactured – note 9.1  
Less: Closing stock of finished goods

21,918	31,693
2,212,099	2,060,208
(57,944)	(41,744)
<u>2,176,073</u>	<u>2,050,157</u>

Quarter ended March 31, 2013	Quarter ended March 31, 2012
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(Rupees in thousand)

### 9.1 Cost of goods manufactured

Opening stock of work-in-process	102,040	94,788
Raw materials consumed – note 9.2	1,825,560	1,585,913
Manufacturing expenses	34,518	63,078
Salaries, wages and other benefits	72,836	75,293
Fuel, power and water	160,257	151,963
Packing material consumed	48,441	50,043
Repairs and maintenance	25,991	30,553
Insurance	7,295	8,732
Vehicle running and maintenance	5,630	6,098
Travelling	532	1,402
Staff retirement benefits	9,105	9,465
Depreciation	99,233	90,094
Others	1,449	446
	2,392,887	2,167,868
Less: Closing stock of work-in-process	(180,788)	(107,660)
	<u>2,212,099</u>	<u>2,060,208</u>

### 9.2 Raw materials consumed

Opening stock of raw materials	2,203,032	1,402,758
Purchases	971,832	1,070,797
Less: Closing stock of raw materials	(1,349,304)	(882,948)
	<u>1,825,560</u>	<u>1,590,607</u>

## 10. EARNINGS PER SHARE

There were no convertible dilutive potential ordinary shares outstanding on March 31, 2013 and 2012.

## 11. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise related group companies, companies in which directors are interested, staff retirement benefits, directors, key management personnel and close members of the family of all the aforementioned related parties. The Company in the normal course of business carries out transactions with various related parties.

# Notes to and Forming Part of the Financial Statements

For the first quarter ended March 31, 2013 (Un-audited - note 2.1)

Significant transactions with related parties are as follows:

Name and particulars	Nature of relationship	Nature of transaction	Transactions during the three months period ended March 31, 2013	Transactions during the three months period ended March 31, 2012
			(Rupees in thousand)	
<b>Purchases of goods and services</b>				
IGI Insurance Limited	Associated undertaking	Insurance services	59,937	48,333
Packages Limited	Associated undertaking	Goods and services	9,998	7,172
Siemens Pakistan Engineering Company Limited	Associated undertaking	Goods and services	71	-
Siemens Pakistan Engineering Company Limited	Associated undertaking	SAP maintenance fee	2,700	-
			<u>72,706</u>	<u>55,505</u>
<b>Sales of goods and services</b>				
Packages Lanka (Private) Limited	Associated undertaking	Supplies	1,923	-
Packages Limited	Associated undertaking	Supplies	275,360	187,945
Tetra Pak Pakistan Limited	Associated undertaking	Supplies	9,163	2,982
Nestle Pakistan Limited	Associated undertaking	Services	913	667
			<u>287,359</u>	<u>191,594</u>
<b>Purchase of property, plant and equipment</b>				
Packages Limited	Associated undertaking	Spare Parts	1,594	-
			<u>1,594</u>	<u>-</u>
<b>Capital Work in progress</b>				
Siemens Pakistan Engineering Company Limited	Associated undertaking	Advances to Suppliers	-	9,315
Packages Limited	Associated undertaking	Plant and machinery	1,798	-
			<u>1,798</u>	<u>9,315</u>
<b>Purchase of an intangible asset</b>				
Siemens Pakistan Engineering Company Limited	Associated undertaking	Intangible asset	-	2,567
<b>Contribution to staff retirement benefit funds</b>				
Gratuity fund		Contribution	3,528	1,709
Pension fund		Contribution	4,888	4,561
Provident fund		Contribution	2,811	2,710
			<u>11,227</u>	<u>8,980</u>
<b>Other Income</b>				
IGI Insurance Limited	Associated undertaking	Unrealized gain in respect of damaged inventory	-	5,777
<b>Other expenses</b>				
National Management Foundation	Associated undertaking	Donation	-	10,000
<b>Remuneration of key management personnel</b>				
		Salaries and other short-term employees' benefits	17,081	13,960
		Post retirement benefits	1,810	1,537
			<u>18,891</u>	<u>15,497</u>



	Quarter ended March 31, 2013	Quarter ended March 31, 2012
	(Rupees in thousand)	
<b>12. CASH GENERATED FROM OPERATIONS</b>		
Profit before taxation	170,138	260,274
Adjustment for non-cash charges and other items		
Depreciation/amortization	106,303	94,120
Provision for doubtful debts	(350)	-
Profit on bank balance	(25)	(71)
Provision for retirement benefits	7,225	6,269
Provision for accumulated compensated absences	8,000	6,000
Finance cost	61,518	23,790
Working capital changes – note 12.1	(13,735)	(590,630)
	<u>339,074</u>	<u>(200,248)</u>
Working capital changes		
<b>12.1 (Increase)/decrease in current assets:</b>		
Stores and spares	(1,245)	7,711
Stock-in-trade	719,539	154,857
Trade debts	(135,623)	(127,541)
Advances, deposits, prepayments and other receivables	24,271	(28,117)
	<u>606,942</u>	<u>6,910</u>
<b>(Decrease) in current liabilities:</b>		
Trade and other payables	(620,677)	(590,630)
	<u>(13,735)</u>	<u>(583,720)</u>

# Notes to and Forming Part of the Financial Statements

For the first quarter ended March 31, 2013 (Un-audited - note 2.1)

	Quarter ended March 31, 2013	Quarter ended March 31, 2012
	(Rupees in thousand)	
<b>13. CASH AND CASH EQUIVALENTS</b>		
Cash and bank balances	563,282	344,085
Short-term finances - Note 5	(2,699,800)	(500,008)
	<u>(2,136,518)</u>	<u>(155,923)</u>
	Quarter ended March 31, 2013	Quarter ended March 31, 2012
	(Metric tonnes)	
<b>14. PLANT CAPACITY AND ACTUAL PRODUCTION</b>		
Operational capacity available during the period	<u>11,300</u>	<u>8,950</u>
Production	<u>8,745</u>	<u>8,865</u>
<b>15. DATE OF AUTHORISATION FOR ISSUE</b>		

These condensed interim financial statements were authorised for issue on April 22, 2013 by the board of directors of the Company.

  
Shahid Hussain  
Chief Executive

  
Kimihide Ando  
Director





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